



Financial Statements

The Ontario Federation of Anglers & Hunters Incorporated

December 31, 2020

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Independent Auditor's Report

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To the Members of
The Ontario Federation of Anglers & Hunters Incorporated
Qualified Opinion

We have audited the financial statements of The Ontario Federation of Anglers & Hunters Incorporated ("the Federation"), which comprise the statement of financial position as at December 31, 2020, and the statement of operations, statement of changes in net assets and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the accompanying financial statements present fairly, in all material respects, the financial position of the Federation as at December 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Federation receives its revenue from a variety of sources, including donations, fundraising programs and certain promotional programs, the completeness of which are not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Federation and we were not able to determine whether any adjustments might be necessary to these revenues, net earnings, assets and net assets.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Federation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of matter

We draw attention to Note 2 to the financial statements, which explains that certain comparative information for the year ended December 31, 2019 has been restated as a result of a change in accounting policy for revenue recognition. Our opinion is not modified in respect of this matter.

Independent Auditor's Report (continued)

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Federation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Federation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Federation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ♦ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ♦ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Federation's internal control.
- ♦ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ♦ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Federation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Federation to cease to continue as a going concern.
- ♦ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The logo for Grant Thornton LLP, featuring the company name in a stylized, cursive script font.

Peterborough, Canada
March 26, 2021

Chartered Professional Accountants
Licensed Public Accountants

The Ontario Federation of Anglers & Hunters Incorporated

Statement of Financial Position

December 31	General Fund 2020	Internally Restricted Funds 2020	Total 2020	Total 2019
				(as restated - Note 2)
Assets				
Current				
Cash	\$ 4,060,417	\$ 231,701	\$ 4,292,118	\$ 2,313,720
Investments (Note 6)	1,914,999	-	1,914,999	1,868,488
Accounts receivable	800,562	-	800,562	920,250
Inventories	172,634	-	172,634	240,909
Prepaid expenses	177,765	1,132	178,897	309,507
Interfund balances	95,836	(95,836)	-	-
	<u>7,222,213</u>	<u>136,997</u>	<u>7,359,210</u>	<u>5,652,874</u>
Capital assets (Note 7)	<u>201,259</u>	<u>1,318,092</u>	<u>1,519,351</u>	<u>1,701,239</u>
	<u>7,423,472</u>	<u>1,455,089</u>	<u>8,878,561</u>	<u>7,354,113</u>
Liabilities				
Current				
Accounts payable and accrued liabilities	914,036	3,654	917,690	409,472
Deferred revenue (Note 8)	2,198,276	26,200	2,224,476	2,174,500
	3,112,312	29,854	3,142,166	2,583,972
Deferred capital contributions (Note 9)	<u>-</u>	<u>1,322,792</u>	<u>1,322,792</u>	<u>1,458,698</u>
	<u>\$ 3,112,312</u>	<u>\$ 1,352,646</u>	<u>\$ 4,464,958</u>	<u>\$ 4,042,670</u>
Net assets				
Internally restricted	\$ -	\$ 102,443	\$ 102,443	\$ 222,620
Unrestricted	4,311,160	-	4,311,160	3,088,823
	<u>4,311,160</u>	<u>102,443</u>	<u>4,413,603</u>	<u>3,311,443</u>
	<u>\$ 7,423,472</u>	<u>\$ 1,455,089</u>	<u>\$ 8,878,561</u>	<u>\$ 7,354,113</u>

See accompanying notes to the financial statements.

The Ontario Federation of Anglers & Hunters Incorporated

Statement of Changes In Net Assets

Year ended December 31	General Fund 2020	Internally Restricted Fund 2020	Total 2020	Total 2019
Balance, beginning of year				
As previously stated				\$ 4,954,513
Restatement (Note 2)				<u>(1,594,604)</u>
Balance, beginning of year as restated	3,088,823	222,620	3,311,443	3,359,909
Excess (deficiency) of revenue over expenditures	<u>1,222,337</u>	<u>(120,177)</u>	<u>1,102,160</u>	<u>(48,466)</u>
Balance, end of year	<u>\$ 4,311,160</u>	<u>\$ 102,443</u>	<u>\$ 4,413,603</u>	<u>\$ 3,311,443</u>

The Ontario Federation of Anglers & Hunters Incorporated

Statement of Operations

Year ended December 31	General Fund		Internally Restricted Funds		Total	
	2020	2019	2020	2019	2020	2019
			(Schedule)	(as restated - Note 2)		(as restated - Note 2)
Revenue						
Membership fees	\$ 1,261,300	\$ 1,538,922	\$ -	\$ -	\$ 1,261,300	\$ 1,538,922
Program fees	1,451,186	2,014,353	11,761	128,936	1,462,947	2,143,289
OOD magazine revenues	2,945,771	3,150,590	-	-	2,945,771	3,150,590
Fundraising (Note 10)	2,129,808	1,444,020	-	-	2,129,808	1,444,020
Donations	782,136	617,229	11,887	48,619	794,023	665,848
Sales	109,763	69,079	2,355	25,670	112,118	94,749
Interest and investment income	53,826	60,345	3,813	7,481	57,639	67,826
Solar power	28,912	27,880	-	-	28,912	27,880
Government assistance (Note 15)	858,371	-	-	-	858,371	-
Amortization of deferred capital contributions (Note 9)	-	-	135,906	135,906	135,906	135,906
	<u>9,621,073</u>	<u>8,922,418</u>	<u>165,722</u>	<u>346,612</u>	<u>9,786,795</u>	<u>9,269,030</u>
Expenditures						
Membership	844,775	953,068	-	-	844,775	953,068
Programs, public information and education (Notes 11 & 12)	1,371,284	2,188,052	99,146	180,369	1,470,430	2,368,421
OOD magazine expenses	1,643,167	1,876,276	-	-	1,643,167	1,876,276
Fundraising (Note 10)	1,499,292	675,495	-	-	1,499,292	675,495
Cost of sales	87,992	84,988	109	573	88,101	85,561
Salaries and employee costs	2,395,310	2,379,417	-	-	2,395,310	2,379,417
Office, general and professional	481,178	672,748	46,038	59,841	527,216	732,589
Legal/policy	537	229	-	-	537	229
Amortization	75,201	91,344	140,606	155,096	215,807	246,440
	<u>8,398,736</u>	<u>8,921,617</u>	<u>285,899</u>	<u>395,879</u>	<u>8,684,635</u>	<u>9,317,496</u>
Excess (deficiency) of revenue over expenditures	<u>\$ 1,222,337</u>	<u>\$ 801</u>	<u>\$ (120,177)</u>	<u>\$ (49,267)</u>	<u>\$ 1,102,160</u>	<u>\$ (48,466)</u>

See accompanying notes to the financial statements.

The Ontario Federation of Anglers & Hunters Incorporated

Statement of Cash Flows

Year ended December 31	General Fund 2020	Internally Restricted Funds 2020	Total 2020	Total 2019
				(as restated - Note 2)
Operating				
Excess (deficiency) of revenue over expenditures	\$ 1,222,337	\$ (120,177)	\$ 1,102,160	\$ (48,466)
Add (deduct) items not affecting cash				
Amortization	75,201	140,606	215,807	246,440
Amortization of deferred capital contributions	<u>-</u>	<u>(135,906)</u>	<u>(135,906)</u>	<u>(135,906)</u>
	<u>1,297,538</u>	<u>(115,477)</u>	<u>1,182,061</u>	<u>62,068</u>
Change in non-cash working capital items				
Accounts receivable	119,298	390	119,688	114,083
Inventories	68,274	-	68,274	(87,611)
Prepaid expenses	129,051	1,559	130,610	(58,176)
Interfund balances	(14,854)	14,854	-	-
Accounts payable and accrued liabilities	509,575	(1,355)	508,220	(113,438)
Deferred revenue	<u>49,391</u>	<u>585</u>	<u>49,976</u>	<u>(37,506)</u>
	<u>2,158,273</u>	<u>(99,444)</u>	<u>2,058,829</u>	<u>(120,580)</u>
Investing				
Purchase of equipment	<u>(33,920)</u>	<u>-</u>	<u>(33,920)</u>	<u>(32,191)</u>
Financing				
Purchase of investments	<u>(46,511)</u>	<u>-</u>	<u>(46,511)</u>	<u>(49,110)</u>
Increase (decrease) in cash	2,077,842	(99,444)	1,978,398	(201,881)
Cash, beginning of year	<u>1,982,575</u>	<u>331,145</u>	<u>2,313,720</u>	<u>2,515,601</u>
Cash, end of year	<u>\$ 4,060,417</u>	<u>\$ 231,701</u>	<u>\$ 4,292,118</u>	<u>\$ 2,313,720</u>

See accompanying notes to the financial statements.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

1. Description of organization

The Ontario Federation of Anglers & Hunters Incorporated ("the Federation") is incorporated under the Ontario Corporations Act in 1947 and is a member-based not-for-profit charitable organization which provides programs, public information and education with respect to conservation of natural resources and safe and responsible outdoor practices. The Federation continues to reinvest its financial assets in programs that are of particular importance to its membership and its stated purposes and objectives.

The Federation is a charitable organization registered under the Income Tax Act (Canada) and, as such, is exempt from income taxes and is able to issue donation receipts for income tax purposes.

The Federation has met the requirements to maintain its status as a charitable organization.

2. Prior period adjustment

During the current year, the Federation decided to change its contribution revenue recognition accounting policy to the deferral method as described in Note 3. This change has been applied retrospectively to the prior period. In addition, the Federation also decided to reduce the number of internally restricted funds it presented from two (internally restricted – invested in capital assets and internally restricted – other) to one fund (internally restricted). The December 31, 2019 figures, presented for comparative purposes, have been restated from those previously reported as follows:

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

2. Prior period adjustment, continued

	<u>As previously reported</u>	<u>Restatement</u>	<u>As Restated</u>
<u>Statement of Operations</u>			
Amortization of deferred capital contributions	\$ -	\$ 135,906	\$ 135,906
<u>Statement of Financial Position</u>			
Deferred capital contributions	-	1,458,698	1,458,698
Net assets, end of year			
Invested in capital assets	1,701,239	(1,701,239)	-
Unrestricted	2,846,282	242,541	3,088,823
<u>Statement of Changes in Net Assets</u>			
Net assets, beginning of year			
Invested in capital assets	1,915,488	(1,915,488)	-
Unrestricted	2,800,581	320,884	3,121,465
<u>Statement of Cash Flows</u>			
Excess (deficiency) of revenue over expenditures	(184,372)	135,906	(48,466)
Amortization of deferred capital contributions	-	(135,906)	(135,906)

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

3. Significant accounting policies

The significant accounting policies used in the preparation of the financial statements are summarized below:

Basis of accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Fund accounting

In order to ensure the observance of limitations and restrictions placed on the use of the resources available to the Federation, the accounts are maintained in accordance with the principles of fund accounting. Under these principles, resources are classified for accounting purposes into funds that are in accordance with designated activities for specified objectives. The funds are classified as follows:

- (i) The General Fund accounts for the Federation's program delivery and administrative activities. This fund reports unrestricted resources and operating grants.
- (ii) The Internally Restricted Funds report only internally restricted resources that are to be used for designated activities. Internally Restricted Funds can be transferred to the general fund at the board's discretion.

Inventory

Inventory consists of merchandise held for resale and is valued at the lower of cost and net realizable value. Cost is determined using the first-in, first-out method.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

3. Significant accounting policies, continued

Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Amortization is provided on a straight-line basis at the following rates.

Computer hardware and software	2 years
Furniture and fixtures	5 years
Machinery and equipment	5 years
Solar panel equipment	20 years
Conservation Centre	20 years
OFAH/M. Cortellucci Hunting & Fishing Heritage Centre	20 years

The Federation tests capital assets for impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. An impairment loss is recognized when the carrying amount of the asset, or asset group, exceeds the sum of the undiscounted cash flows resulting from its use and eventual disposition. The impairment loss is measured as the amount by which the carrying amount of the asset, or asset group, exceeds its fair value.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

3. Significant accounting policies, continued

Revenue recognition

The Federation follows the deferral method of accounting for revenues and contributions. Deferred revenues and contributions are the amounts that represent an excess of funds received over expenditures made to the year end for certain programs. Deferred contributions are recognized as revenue in the year in which the related expenses are incurred.

The Federation receives program funding from a variety of sources. Deferred program funding represents the amount of unexpended program funds relating to programs, services or projects in process at the end of the fiscal year. These revenues are recognized in the fiscal period that the programs, services or projects are performed.

Government grants, which are included in program revenue, are recorded as revenue in the period to which they relate. The Federation receives no operational funding from the government.

Membership fees are collected in advance. The portion of the membership fees relating to the members' subscription to the Ontario Out of Doors magazine is deferred and recognized as magazine revenue on an issue by issue basis. For one-year memberships, the remaining portion of the membership fees are recognized as revenue when received. For life membership, two-year and three-year membership fees collected in advance, the membership fees are deferred and a portion is recognized as revenue each year over the term of the membership contract.

Income earned on investments is recognized as revenue when earned. Net investment income earned on internally restricted investments is recognized as revenue when earned, in the Internally Restricted Fund. Other unrestricted net investment income is recognized as revenue of the General Fund when earned.

Contributed services and gifts in kind

Based on management's best estimates, volunteers contributed in excess of 500,000 hours during the year doing conservation work and assisting the Federation in carrying out its service delivery activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

Gifts of prizes for fundraising activities are recorded at fair value at the date of the contribution.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

3. Significant accounting policies, continued

Use of estimates

Management reviews the carrying value of items in the financial statements at each reporting date to assess the need for revisions or any possibility of impairment. Management determines estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action. Estimates are reviewed periodically and adjustments are made to revenue and expenditures as appropriate in the year they become known. The most significant items subject to management estimate include the useful life of capital assets and accrued liabilities.

Financial instrument measurement

The Federation considers any contract creating a financial asset, liability or equity instrument as a financial instrument, except in limited circumstances. The Federation accounts for the following as financial instruments: cash, investments, accounts receivable and payable.

A financial asset or liability is recognized when the Federation becomes a party to contractual provision of the instrument.

The Federation initially measures its financial assets and financial liabilities at fair value and subsequently measures its financial assets and financial liabilities at amortized cost, except for cash and investments, which are subsequently measured at fair value.

The Federation removes financial liabilities, or a portion of, when the obligation is discharged, cancelled or expires.

Financial assets or liabilities obtained in related party transactions are measured at the exchange amount.

4. Financial instruments

The Federation is exposed to various risks associated with its financial assets and liabilities as described below. Unless otherwise noted, there has been no change in risk exposure from the prior year.

(a) Liquidity risk

Liquidity risk is the risk that the Federation will not be able to meet its obligations associated with financial liabilities. Cash flow from operations provides a substantial portion of the Federation's cash requirements. Additional cash requirements are met with the liquidation of its investments as required.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

4. Financial instruments, continued

(b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Federation is exposed to interest rate risk on its investments which consist of Guaranteed Investment Certificates and RBC money market funds. However, given that most of the Federation's investments are under fixed rate terms of interest, the risk of fluctuations in market interest rates is mitigated.

5. Internally restricted funds

The Federation has set up internally restricted funds to support designated activities for specified objectives. Donations and other revenues earned by each of these funds are only expended on activities which support that Fund's purpose.

(a) Fish and Wildlife Fund

The Fish and Wildlife Fund assists the financing of both provincially significant conservation projects (often in conjunction with other funding agencies) and local or regional projects of interest to the Federation's zones. The Fish and Wildlife Fund also supports projects related to DeerSave activities in years when circumstances warrant such expenditures.

(b) Conservation and Heritage Centre Fund

The Conservation and Heritage Centre Fund was established to raise funds for the construction and operation of a Conservation Centre and, more recently, the construction and operation of the OFAH/M. Cortellucci Hunting & Fishing Heritage Centre on the property. The Conservation Centre is the home of the Federation and provides a focal point for conservation activities in Ontario. Fundraising is ongoing to support additional exhibits and conservation activities at the OFAH/M. Cortellucci Hunting & Fishing Heritage Centre.

(a) Species Reintroduction Fund

The Species Reintroduction Fund was established to assist in the reintroduction of various species to Ontario. This program, in conjunction with government and other interested parties, acquires wildlife and establishes them in areas of suitable habitat.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

5. Internally restricted funds, continued

(a) Reserve Fund

The Reserve Fund was established to fund special programs that meet the objectives of the Federation.

(a) Hunting & Fishing Heritage Fund

The Hunting & Fishing Heritage Fund was established to provide the Federation with funds to promote, pursue and defend hunting and fishing heritage activities in the province of Ontario, now and in the future.

6. Investments

The major categories of investments are as follows:

	<u>2020</u>		<u>2019</u>	
	<u>Fair value</u>	<u>Cost</u>	<u>Fair value</u>	<u>Cost</u>
Term deposits and bankers acceptances	\$ 1,890,040	\$ 1,890,040	\$ 1,842,027	\$ 1,842,044
Preferred shares	23,930	25,000	22,390	25,000
RBC money market funds	<u>1,029</u>	<u>1,029</u>	<u>4,071</u>	<u>4,071</u>
	<u>\$ 1,914,999</u>	<u>\$ 1,916,069</u>	<u>\$ 1,868,488</u>	<u>\$ 1,871,115</u>

The investments consist of Guaranteed Investment Certificates, preferred shares and RBC money market funds maturing at various dates between January 2021 and November 2025 with effective yields ranging from 1.2% to 3.3% per annum.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

7. Capital assets

	2020		2019	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
General Fund				
Computer hardware and software	\$ 989,069	\$ 957,997	\$ 956,574	\$ 923,640
Furniture and fixtures	236,252	218,444	234,828	199,399
Machinery and equipment	520,371	502,412	520,371	492,302
Solar panel equipment	233,774	99,354	233,774	87,665
Total	<u>1,979,466</u>	<u>1,778,207</u>	<u>1,945,547</u>	<u>1,703,006</u>
Net book value - general fund	<u>\$ 201,259</u>		<u>\$ 242,541</u>	
Internally Restricted Funds				
Conservation Centre	\$ 1,462,878	\$ 1,462,878	\$ 1,462,878	\$ 1,462,571
Furniture and fixtures	260,599	259,692	260,599	255,299
OFAH/M. Cortellucci Hunting & Fishing Heritage Centre	2,718,118	1,400,933	2,718,118	1,265,027
Total	<u>4,441,595</u>	<u>3,123,503</u>	<u>4,441,595</u>	<u>2,982,897</u>
Net book value - internally restricted funds	<u>\$ 1,318,092</u>		<u>\$ 1,458,698</u>	

As stated in note 3, purchased capital assets are recorded at cost and contributed capital assets are recorded at fair value at the date of contribution. Therefore, the Conservation Centre and the OFAH/M. Cortellucci Hunting & Fishing Heritage Centre are not, and are not intended to be, stated at fair market value as at December 31, 2020. Their cost is amortized over their estimated useful life of 20 years in accordance with Canadian accounting standards for not-for-profit organizations.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

8. Deferred revenue

Deferred revenue represents unused resources which, as a result of external restrictions, are intended to cover operating expenses for the coming years, which consists of the following:

	<u>2020</u>	<u>2019</u>
OFAH memberships	\$ 932,671	\$ 903,211
OFAH program funding	744,145	745,585
OOD subscriptions	314,221	318,820
OOD program funding	138,554	135,438
Fish and Wildlife program funding	24,500	24,500
Other	70,385	22,992
Lotteries	<u>-</u>	<u>23,954</u>
	<u>\$ 2,224,476</u>	<u>\$ 2,174,500</u>

9. Deferred capital contributions

Deferred capital contributions are related to capital assets, and include contributions restricted for the OFAH/M. Cortellucci Hunting & Fishing Heritage Centre and the net carrying amount of contributed tangible capital assets.

	<u>2020</u>	<u>2019</u>
		(as restated - Note 2)
Deferred capital contributions, opening balance	\$ 1,458,698	\$ 1,594,604
Amortization of deferred capital contributions	<u>(135,906)</u>	<u>(135,906)</u>
	<u>\$ 1,322,792</u>	<u>\$ 1,458,698</u>

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

10. Fundraising

Fundraising activities consist of the following:

	Break Open Ticket Lotteries	Conservation Lotteries	Fundraising	2020	2019
Gross revenues	\$ 16,046	\$ 924,761	\$ 1,189,001	\$ 2,129,808	\$ 1,444,020
Expenditures	12,546	616,497	870,249	1,499,292	675,495
	\$ 3,500	\$ 308,264	\$ 318,752	\$ 630,516	\$ 768,525

11. Programs, public information and education

The Federation conducts several public information and education programs which include but are not restricted to the following:

Angler & Hunter Television	OFAH TackleShare
Area Specific Conservation Projects	Ontario Angler Awards
Atlantic Salmon Restoration Program	Ontario Record Fish
Get Outdoors Youth Programming	Ontario Out of Doors Magazine
Invading Species Awareness Program	Under the Lock Fishing Derby
National Archery in the Schools Program	Women's Outdoor Programming

The Federation does not allocate the entire cost of shared resources such as administrative salaries and employee costs, rent, stationery and other supplies to individual programs or activities. These costs are recorded separately on the statement of operations.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

12. Partnership programs

The Federation partnership programs during the year included the following studies and contracts:

Alternative Land Use Services	Ontario Family Fishing Events
Community Hatchery Program	Ontario Hunter Education Program
Darlington Waterfowl Hunt	Rondeau Bay Waterfowl Hunt
Long Point Waterfowl Hunt	

The Federation does not allocate the entire cost of shared resources such as administrative salaries and employee costs, rent, stationery and other supplies to individual programs or activities. These costs are included separately on the statement of operations.

13. Fundraising, memberships, programs, public information and education

The Federation does not allocate the entire cost of shared resources such as administrative salaries and employee costs, rent, stationery and other supplies to individual programs or activities. These costs are recorded separately on the statement of operations.

14. Interfund transfers

During the year, the Federation made net transfers of \$ Nil (2019 - \$14,253) from the General Fund to the Internally Restricted Funds. These transfers helped to fund various programs as set out in the Schedule of Operations - Internally Restricted Funds.

Interfund loans bear no interest, are unsecured and have no terms of repayment.

The Ontario Federation of Anglers & Hunters Incorporated

Notes to the Financial Statements

Year ended December 31, 2020

15. Impacts of Covid-19

The outbreak of a novel strain of coronavirus ("COVID-19") was declared a global pandemic by the World Health Organization in March 2020. COVID-19 has severely impacted many economies around the globe. In many countries, including Canada, businesses were forced to cease or limit operations for long periods of time. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Global stock markets have also experienced great volatility. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions.

As a result of the pandemic, the Federation has had to cancel or postpone many of its programs related to education and observation due to restrictions on gatherings. The Federation also closed its locations to the public and staff primarily worked remotely for much of the year. Additionally, the Federation has attempted to minimize discretionary expenses where possible.

During the year, the Federation was eligible to receive funding from the Government of Canada under the Canada Emergency Wage Subsidy (CEWS) program of up to 75% of employee's pre-pandemic pay. The CEWS program is subject to specified revenue declines which the Federation must prove for eligibility. The Federation received \$858,371 during the year under the CEWS program, which is presented as government assistance in the statement of operations.

The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the Federation for future periods.

16. Comparative figures

Certain of the comparative figures have been reclassified to conform with the financial statement presentation adopted for the current year.

The Ontario Federation of Anglers & Hunters Incorporated

Schedule of Operations - Internally Restricted Funds

Year ended December 31	Fish and Wildlife 2020	Conservation and Heritage Centre 2020	Species Reintroduction 2020	Reserve 2020	Hunting & Fishing Heritage 2020	Total 2020	Total 2019
							(restated - Note 2)
Revenue							
Program fees	\$ -	\$ 8,352	\$ -	\$ 3,409	\$ -	\$ 11,761	\$ 128,936
Donations	332	11,555	-	-	-	11,887	48,619
Interest	2,317	1,055	191	250	-	3,813	7,481
Sales	-	2,355	-	-	-	2,355	25,670
Amortization of deferred capital contributions	-	135,906	-	-	-	135,906	135,906
	<u>2,649</u>	<u>159,223</u>	<u>191</u>	<u>3,659</u>	<u>-</u>	<u>165,722</u>	<u>346,612</u>
Expenditures							
Programs, public information and education	33,826	31,741	-	33,579	-	99,146	180,369
Office, general and professional	-	46,038	-	-	-	46,038	59,841
Amortization	-	140,606	-	-	-	140,606	155,096
Cost of sales	-	109	-	-	-	109	573
	<u>33,826</u>	<u>218,494</u>	<u>-</u>	<u>33,579</u>	<u>-</u>	<u>285,899</u>	<u>395,879</u>
Excess (deficiency) of revenue over expenditures	<u>(31,177)</u>	<u>(59,271)</u>	<u>191</u>	<u>(29,920)</u>	<u>-</u>	<u>(120,177)</u>	<u>(49,267)</u>
Fund balance - beginning of year	186,253	(289,091)	28,307	168,258	128,893	222,620	257,634
Transfer from general fund	-	-	-	-	-	-	14,253
Fund balance - end of year	<u>\$ 155,076</u>	<u>\$ (348,362)</u>	<u>\$ 28,498</u>	<u>\$ 138,338</u>	<u>\$ 128,893</u>	<u>\$ 102,443</u>	<u>\$ 222,620</u>

See accompanying notes to the financial statements.